

بِسْمِ اللَّهِ الرَّحْمَنِ
الرَّحِيمِ

PLATFORM

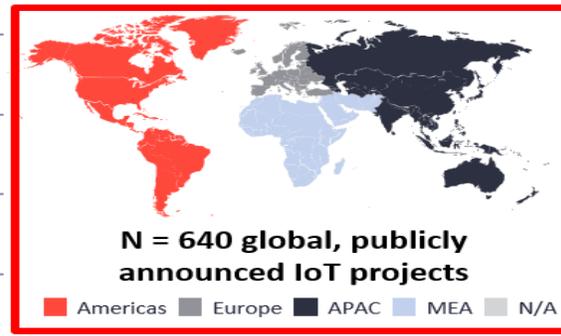
DEPENDENCIES
ARCHITECTURE
TESTER
CUSTOMIZATION
DATABASE
MULTIPLE INTERFACES
INTEGRATED
PROVIDER

FILE
MOD
INCLUDE
PROVISIONED
MACRO
DEPLOY
CAPABILITIES
STORAGE
NETWORKS
VERSIONING
SOURCE
DEVICE
OFFERINGS
SECURITY
SCALABILITY
DEPLOYMENT

INTERNET OF THINGS in the Oil & Gas Industry

Global share of IoT projects

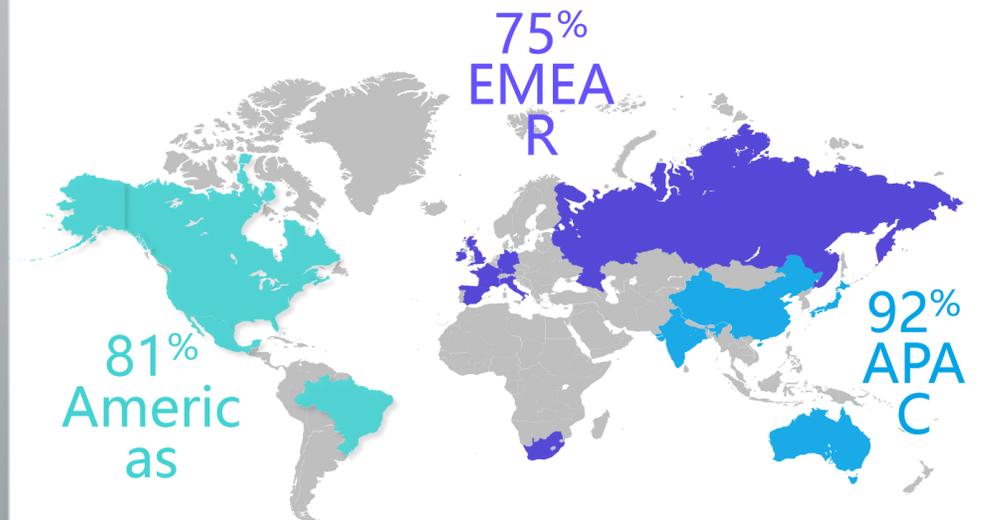
IoT Segment		Global share of IoT projects ¹				Details			
					Americas	Europe	APAC	Trend ²	
1	Connected Industry					43%	30%	20%	
2	Smart City					31%	47%	15%	
3	Smart Energy					49%	24%	25%	
4	Connected Car					43%	33%	17%	
5	Other					46%	33%	13%	
6	Smart Agriculture					48%	31%	17%	
7	Connected Building ³					48%	33%	12%	
8	Connected Health					61%	30%	6%	
9	Smart Retail					52%	30%	13%	
10	Smart Supply Chain					57%	35%	4%	



1. Based on 640+ publicly known enterprise IoT projects. (Not including consumer IoT projects e.g., Wearables, Smart Home) 2. Trend based on IoT Analytics's Q2/2016 IoT Employment Statistics Tracker 3. Not including Consumer Smart Home Solutions Source: IoT Analytics 2016 Global overview of 640 enterprise IoT use cases (August 2016)

Global share of investment in IoT projects

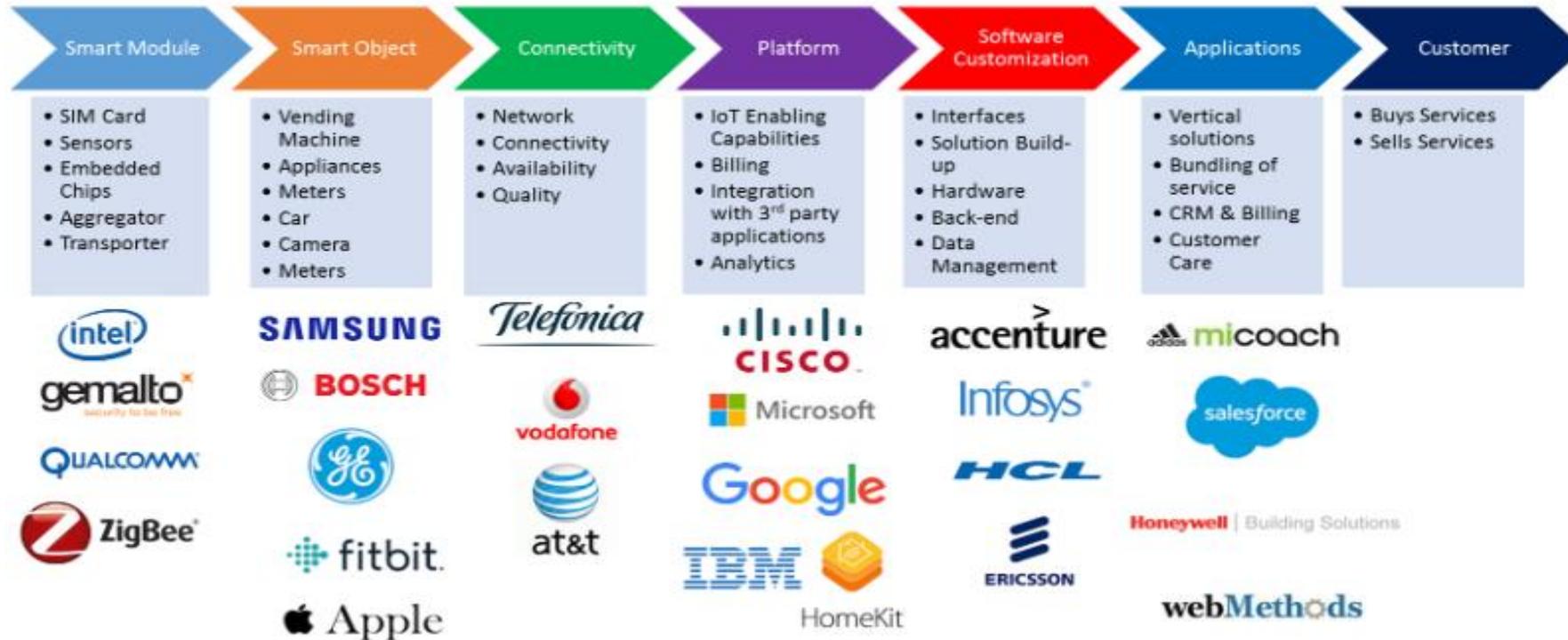
Investments to increase “somewhat” or “significantly” over 3 years



82% IT Execs / 74% LoB

IoT Value Chain

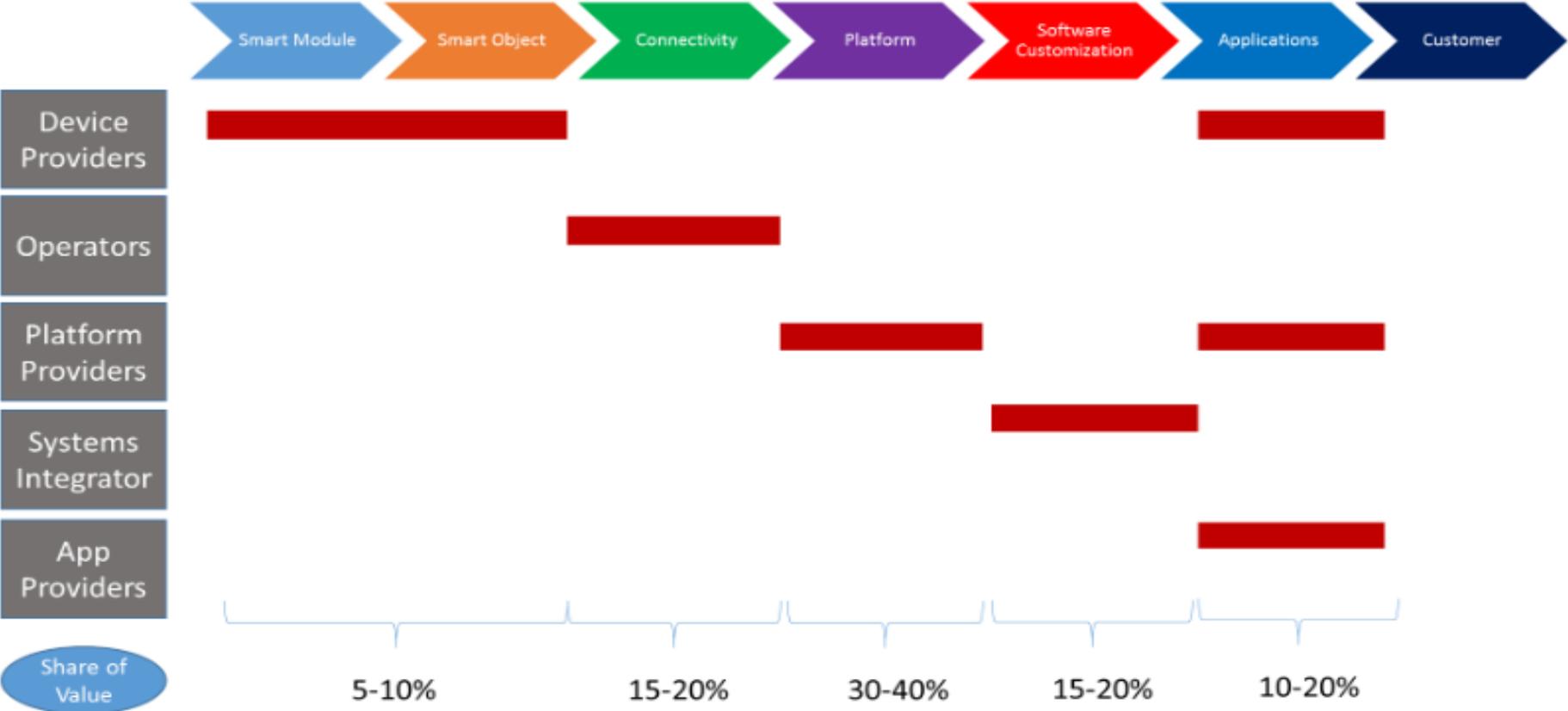
Internet of Things Value Chain



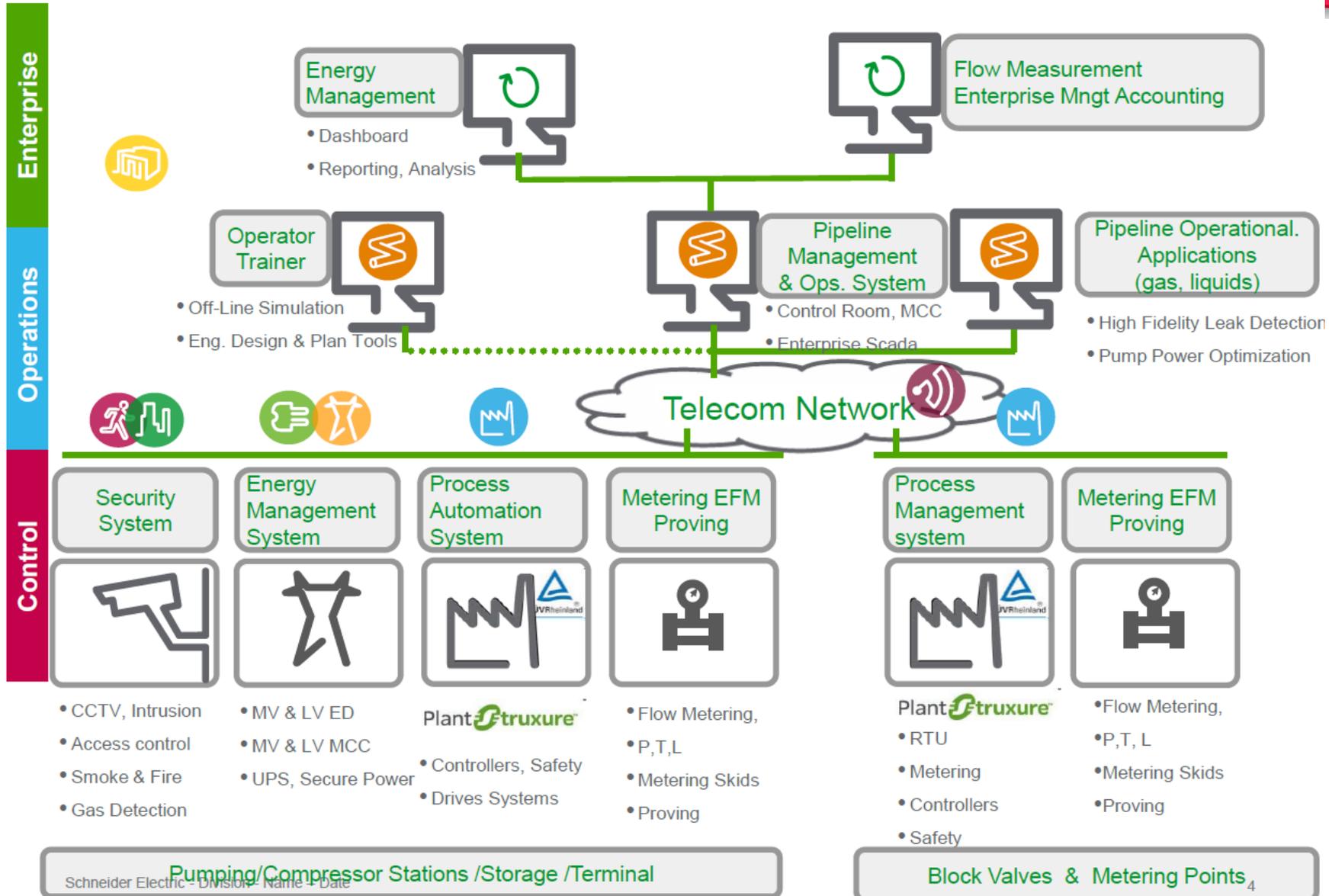
Note, the above is not an exhaustive list of companies and any company may have play in more than one component of value chain
 Copyright: Telecomcircle.com

Why platform Provider?

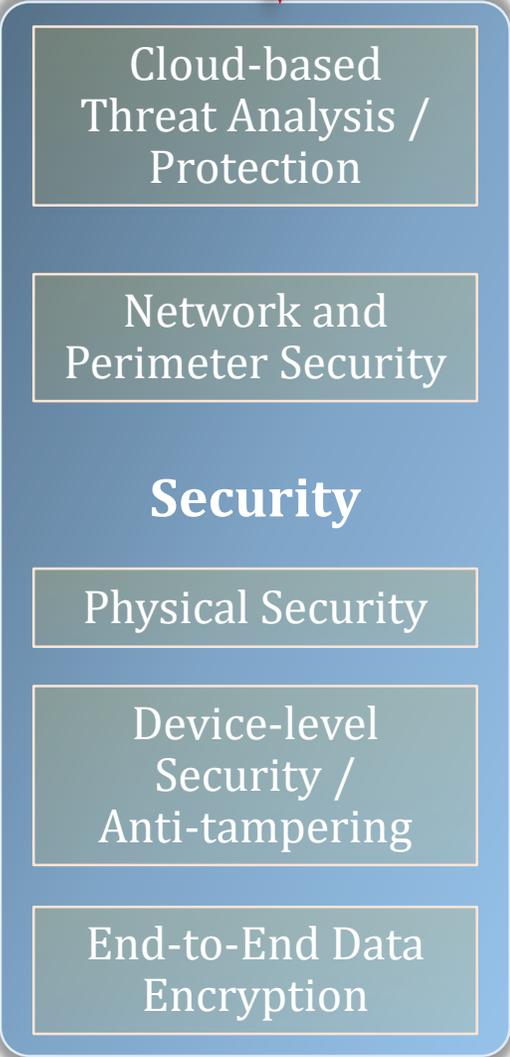
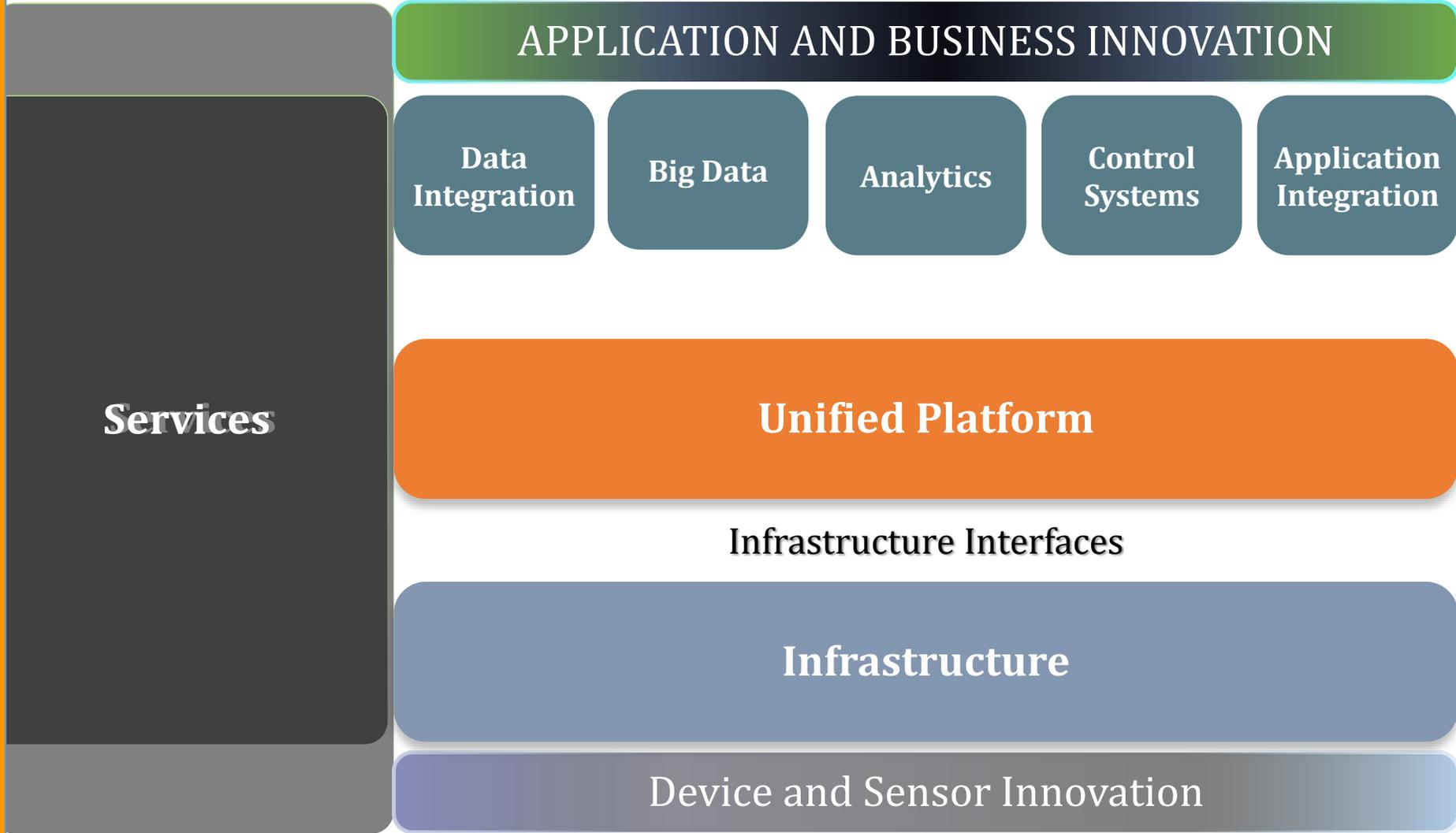
Who leads IoT?



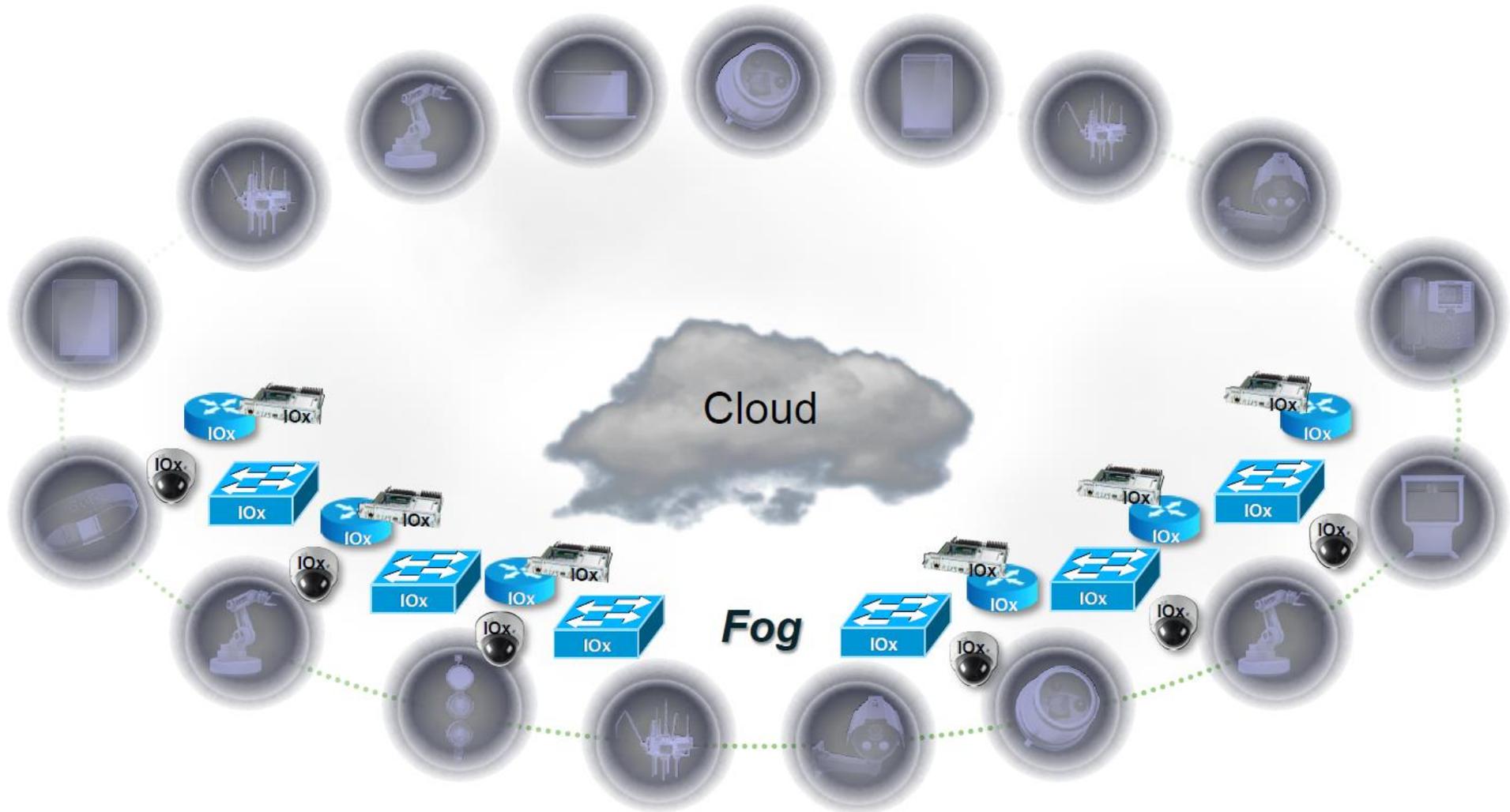
IoT and Pipeline management



Secure Architecture



Cloud and Fog Computing



- Predictable Performance
- Differentiated Services
- Standardization
- Network Management and Diagnostics
- Network Cyber Security
- Reliability
- Real-Time Traffic Performance
- Power Availability and Equipment Footprint

Thank you